

Professional Services Procurement Lead

Role Type: Permanent, full-time

Location: Roles nationwide – especially South West

Start Date: As soon as available

Experience required: 5 years in private sector procurement, with 1-2 years of consultancy procurement

Salary: Will be the right figure for you – say what will put a smile on your face

Constellia is an innovative, fast-growing company which transforms the way our blue chip clients manage their consultancy spend. We are looking for driven procurement professionals who enjoy working in an energetic environment and are looking for much more than just another procurement job – a growth-mindset and appetite to be exceptional and “do things better” are critical.

Reporting to the Chief Procurement Officer, you will be responsible for owning relationships with major private sector clients - providing direct support with their sourcing requirements.

About Constellia

Established in 2007, we manage and influence spend in over 150 organisations across the UK public and private sectors. Experts in professional services procurement, we now support sourcing all types of indirect spend. We operate as a Consultancy Managed Service Provider – bringing clients a full procurement solution.

Working with us can be fast paced; we’re a diverse, hard-working team united by a drive to help each other in a fun and friendly way, celebrating our success as a team. From day one with us, you’ll be a key player in our inclusive and supportive fast-growing business.

Our main office is based in Nottingham, but many of our roles offer flexibility of location – especially as we recognise the need to be near clients.

The Role

This role owns key client relationships and will have responsibility for managing upwards of £50m of indirect consultancy (including accountancy, strategy house, Big 4 and IT consultancy) spend. Through strategic sourcing and transactional procurement activity you will work as an extension of the clients existing procurement function.

Your responsibilities will include:

- Being the primary point of contact for clients
- Developing relationships with senior client stakeholders
- Setting and implementing the client consultancy category strategy
- Leading and engaging with Constellia colleagues to ensure the successful delivery of support from implementation, procurement operations, finance and legal
- Conducting large strategic sourcing procurement activity across a broad range of indirect supply types
- Engaging and negotiating with consultants
- Delivery assurance and performance management
- Presentation of client MI and quarterly reviews

Essential Experience/Attributes

- Between 5-10 years in direct strategic sourcing across the private sector

- A very strong sense of ownership – who feel defined by what you deliver
- Driven starter-finisher “fixers” – who find opportunities for improving what we do
- Keen to grow skills as the business grows (a growth-mindset)

How to Apply

If you would like more information about this exciting role or would like to apply, please contact Darren Jones, our Head of HR, by submitting your CV to careers@constellia.com