

Delivering a 71% saving on the project budget via robust market engagement, awarding a leading service provider for Grant Audit Services in just two weeks.

MINI COMPETITION CASE STUDY

Success in just 2 weeks where other routes failed



Requirements

Transport for London had previously tried to run a mini-competition for grant funding auditors through other nationally available frameworks, but failed due to lack of engagement from the market. TfL were a participant in the Consultancy Procurement Council, operated by Constellia, and wanted to pilot our **Neutral Vendor MSP**.



Constellia Solution

Constellia engaged with the market and ran a mini-competition with a **rapid turnaround of just two weeks**, ensuring that we identified "right size" firms. The successful service provider was Lees, a leading provider of grant audit and assurance services, an experienced SME who TfL weren't previously aware of and couldn't have accessed through traditional framework models.



Impact

Transport for London were astounded by the **71% saving on the budget** secured by Constellia. Through our expertise in **supplier sourcing** we delivered a viable solution with an experienced supplier, and TfL have now engaged with them for a three year period to ensure consistency of approach to their future grant audits with the projects being **contract managed on the Constellia source-to-pay platform**.

ABOUT CONSTELLIA

Our Team

We are experts in professional services spend management, offering a Consultancy MSP solution which recognises that Consultancy category management has to be led by a great people, enabled by great technology.

Our Platform

Our platform is best in class and purpose built for SoW Source to Pay. Our marketplace is populated by hundreds of pre-vetted service providers accredited across 200+ categories of spend.

Your Project

[Get in touch](#) to discuss how Constellia can help you gain control of your professional services spend.



**Transport
for London**