



“Thank you Constellia, for what I think is the best procurement process I've participated in for over 10 years.”

Director of IT
University of Sussex

STRATEGIC SOURCING CASE STUDY

Delighted stakeholders and £1.7m saving on budget



Requirements

The University of Sussex were seeking business case development, design and programme management for the full replacement of their entire campus-wide IT Network infrastructure. For this complex project they wanted to secure **value for money** on a significant budget, whilst ensuring successful delivery of a high-risk project.



Constellia Solution

Constellia delivered a superior **competitive mini-competition** experience by running this complex procurement in **under 4 weeks**. Utilising our ability to support bidders throughout the tender process, the award was made to a supplier that would otherwise not have been reached through other procurement routes, securing a **30% fee reduction** in the process.



Impact

Constellia secured a **saving on budget of £1.7m**, contracting a high calibre service provider and ensured that their delivery plan was aligned to the clients preferred project management methodology. The client procurement team and senior stakeholders were delighted with the procurement process and the significant savings achieved.

ABOUT CONSTELLIA

Our Team

We are experts in professional services spend management, offering a Consultancy MSP solution which recognises that Consultancy category management has to be led by a great people, enabled by great technology.

Our Platform

Our platform is best in class and purpose built for SoW Source to Pay. Our marketplace is populated by hundreds of pre-vetted service providers accredited across 200+ categories of spend.

Your Project

Get in touch to discuss how Constellia can help you gain control of your professional services spend.

Constellia provided engaging and competitive supplier bids, securing a £1.7m saving on this complex, high-risk project through a supported mini-competition. The project is now being managed on Constellia's dedicated SoW Source-to-Pay platform.